

3752 ALMAGARD® VARI-PURPOSE GEAR LUBRICANT LORREN HARWOOD CONSTRUCTION, Junction City, OR

1990 International Navistar Gravel Truck
SIC 1611 Highway & Street Construction

CUSTOMER TESTIMONIAL

CUSTOMER PROFILE

Lorren Harwood has been in construction for over 25 years. He has been an LE customer since 1989

APPLICATION

At present Lorren Harwood owns and operates a 1900 International Navistar FL9370 gravel truck. This truck was purchased new in 1989 and has been running on LE lubricants since that time.

AREA OF CONCERN

Lorren Harwood was concerned about the effects of hauling gravel—heavy loads (approximately 102,000 lbs.), the environment (mud, dirt roads, hills and temperature variations). Because of these concerns he chose to use LE lubricants.

LE SOLUTION

The local LE Representative recommended LE's 3752 ALMAGARD Vari-Purpose Lubricant, LE's 8450 MONOLEC® GFS Engine Oil and LE's 704 MONOLEC® Gear Lubricant to protect the gravel truck.

CUSTOMER COST SAVINGS

At 500,000 miles Lorren Harwood has had no U-joint failures or bearings failures on this truck.

Lorren Harwood related the following story to the local LE Sales Representative. During one period, Lorren was hauling rock alongside another rock truck from a local sand and gravel company. They were traveling



the same route and the same distance. Both trucks were outfitted with the same engines, differentials and transmissions. Lorren's truck was using LE products and the other truck was using commercial products. When they gassed their trucks, they found the following results:

4.50 mpg	Commercial Grade Lubricants
5.57 mpg	LE Lubricants

Based on an average annual mileage of 50,000 miles, LE lubricants have saved Lorren Harwood a substantial amount in fuel costs, alone! **Compared to the commercial lubricants, this is a savings of over 20% on fuel costs.**

OTHER PRODUCTS USED

LE's 8450 MONOLEC GFS® Engine Oil is used in Fuller 13-speed transmission. LE's 704 MONOLEC® Gear Lubricant is used in the Eaton differential.

We wish to thank Lorren Harwood, Owner and the local LE Representative for the information provided to prepare this report.

Based on actual user experience. Individual results may vary. Product used not intended to supersede manufacturer's specifications.

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