

# FEEDBACK



**6601 LOW TOX Hydraulic Oil**  
**SAGE CONSTRUCTION, Las Vegas, NV**  
**Asphalt construction equipment**  
**SIC 1611 Highway and Street Construction**  
**New 00-04-06 (LI70349)**

## **CUSTOMER PROFILE**

Sage Construction services the Las Vegas, Nevada area and has been in business since 1972. They are an asphalt contractor and are responsible for laying, patching, seal coating and resurfacing the many paved surfaces in this area.

## **APPLICATION**

Sage Construction uses equipment including, 6 dump trucks, 3 laydown machines, 3 sealcoat machines and 3 rollers, just to name a few.

## **AREA OF INTEREST**

At the time of the first visit, the customer was not interested in any lubricants of any kind. He stated he was fine with what he had. The customer was told of the benefits he could receive if he was to stop "dieseling down" his asphalt dump truck beds and look at an environmentally friendly product that could possibly reduce any fines and one that could increase his loads per application.

## **LE SOLUTION**

The recommendation was made to use LE's 6601 LOW TOX Hydraulic Oil for his asphalt release agent. This product has a low toxicity and is therefore a very environmentally friendly product; it has also been approved by numerous states as an asphalt release agent, California being one of them. The extra loads between applications would aid in faster completion time per job.

## **CUSTOMER COST SAVINGS**

Sage Construction is very pleased with LE's 6601 LOW TOX as a release agent. They are getting 3 to 4 loads per application and no matter how long the asphalt is in the trucks, it slides right out.

Also, the beds and equipment are cleaner and less noise has been observed with the lay down machine due to the protection of 6601 LOW TOX. Hank, Field Supervisor, and Sam, Maintenance Supervisor are both pleased with the results of LE's products. They feel they will save on maintenance cost as well as lube cost.

## **OTHER LE PRODUCTS USED**

The benefits of more loads per application and the possibility of avoiding or reducing any fines, as well as the environmental impact by not having to "diesel down" was something Sage was interested in and they purchased 12 gallons of 6601 LOW TOX. In addition to this, they also wanted a grease that would stand up to the high temperatures associated with this type of business. LE's 3752 ALMAGARD Vari-Purpose Lubricant fit that bill and the customer purchased a case of the lubricant.

We wish to thank the management crew of Sage Construction and LE Representative Matt Wolfe (pictured) for providing the information to prepare this report.

**LI**



**LUBRICATION ENGINEERS, Inc.**

3851 Airport Freeway • Fort Worth, Texas 76111  
817-834-6321 • 800-537-7683 • fax 817-834-2431  
<http://www.le-inc.com>

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